

SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

		<u>New l</u>	<u>Loans</u>	Average Fees &	<u>Average Fees & Original Terms</u> <u>Loans Originated & Refinanced During Quarte</u>				on Data
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4		Activity
Amarillo ²	*	*	*	*	*	*	*	17	4
Austin-Round Rock-San Marcos	14,240	\$1,679,358	\$442	\$22.00	17	52.46%	2.03	130	44
Beaumont-Port Arthur	11,003	\$1,133,631	\$358	\$21.81	18	48.02%	2.12	37	29
Brownsville-Harlingen	9,015	\$924,236	\$381	\$21.66	19	52.35%	1.97	45	20
College Station-Bryan ²	*	*	*	*	*	*	*	10	2
Corpus Christi	3,889	\$511,464	\$433	\$21.27	18	54.09%	1.99	53	12
Dallas-Plano-Irving (Metropolitan Division)	110,532	\$21,328,627	\$497	\$23.08	17	43.93%	2.13	328	113
El Paso	11,552	\$874,910	\$354	\$26.08	17	54.15%	2.37	97	28
Fort Worth-Arlington (Metropolitan Division)	46,391	\$4,714,348	\$403	\$24.30	17	53.68%	2.28	207	109
Houston-Sugar Land-Baytown	160,857	\$15,699,479	\$469	\$25.00	15	61.73%	2.49	464	178
Killeen-Temple-Fort Hood	4,850	\$574,482	\$391	\$21.50	20	49.79%	1.89	36	14
Laredo	6,244	\$714,459	\$411	\$22.54	18	54.02%	2.08	20	14
Lubbock	4,214	\$368,157	\$382	\$20.70	17	48.16%	2.09	25	8
McAllen-Edinburg-Mission	20,483	\$2,096,654	\$412	\$22.36	19	56.43%	2.00	75	50
San Antonio-New Braunfels	21,907	\$2,265,496	\$404	\$25.95	17	55.47%	2.03	175	49
Waco	2,728	\$279,144	\$308	\$22.17	19	35.96%	1.99	22	9
Remainder of State (Outside Reported MSA)	90,291	\$72,909,038	\$491	\$22.35	19	50.57%	2.00	442	269
Out-of-State	262,714	\$8,407,839	\$391	\$24.57	23	30.48%	1.96	37	10
Tota	ls 781,814	134,534,814						2,220	962

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

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		New I	<u>-oans</u>	Average Fees &	Original Terms	Loans Originated & F	Refinanced During Quarter	<u>Locatio</u>	n Data
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	675	\$213,169	\$411	\$182.58	157	0.00%	#DIV/0!	17	6
Austin-Round Rock-San Marcos	9,181	\$3,490,100	\$448	\$190.33	168	6.38%	1.29	130	57
Beaumont-Port Arthur	1,887	\$773,793	\$583	\$137.50	148	5.35%	1.50	37	14
Brownsville-Harlingen	2,090	\$641,821	\$485	\$160.14	162	6.63%	1.33	45	18
College Station-Bryan	660	\$214,797	\$426	\$159.20	148	1.33%	1.00	10	6
Corpus Christi	2,246	\$699,375	\$393	\$187.02	166	2.90%	1.17	53	19
Dallas-Plano-Irving (Metropolitan Division)	51,272	\$30,207,133	\$629	\$117.93	143	2.22%	1.22	328	132
El Paso	4,641	\$946,795	\$412	\$89.58	159	5.99%	1.40	97	39
Fort Worth-Arlington (Metropolitan Division)	26,413	\$12,734,749	\$738	\$105.49	154	6.83%	1.16	207	70
Houston-Sugar Land-Baytown	25,419	\$10,785,876	\$508	\$148.05	156	7.51%	1.27	464	157
Killeen-Temple-Fort Hood	1,700	\$651,379	\$493	\$127.60	155	6.08%	1.24	36	18
Laredo	1,700	\$506,828	\$456	\$209.59	168	8.41%	1.47	20	7
Lubbock	904	\$458,071	\$633	\$75.57	165	11.78%	1.34	25	10
McAllen-Edinburg-Mission	2,858	\$1,163,251	\$552	\$147.83	167	10.71%	1.28	75	24
San Antonio-New Braunfels	16,282	\$4,941,760	\$404	\$164.53	166	6.02%	1.32	175	99
Waco	1,582	\$482,484	\$363	\$164.40	165	4.44%	1.11	22	9
Remainder of State (Outside Reported MSA)	19,347	\$7,266,180	\$581	\$60.87	123	16.78%	1.34	442	215
Out-of-State	102,332	\$38,814,341	\$521	\$189.64	132	10.09%	1.77	37	16
Tot	als 271,189	114,991,903						2,220	916

¹Does not include additional cash advanced on refinances.



SINGLE PAYMENT - AUTO TITLE

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		New Loans Average Fees & Original Terms Loans Originated & Refinanced During Quarte						<u>Locatio</u>	n Data
MSA	No. of Transactions	Estimated Total Amt Advanced	Advanced Consumer Proceeds	Fee per Transaction \$ per \$100 loaned ltem #10B	Original Term per Transaction Item #10D (Expressed in Days)	% of Consumers Who Refinanced Item #4 / Item #1	Avg No. of Refinances per Consumer	No. Filed Quarterly Reports	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹					Item #3 / Item #4		Activity
Amarillo	428	\$141,728	\$1,524	\$15.16	30	50.00%	1.52	17	6
Austin-Round Rock-San Marcos	7,183	\$1,714,026	\$1,902	\$15.61	29	48.56%	1.55	130	39
Beaumont-Port Arthur	5,632	\$712,184	\$972	\$19.71	30	41.80%	1.48	37	28
Brownsville-Harlingen	3,518	\$693,878	\$1,334	\$15.84	30	47.32%	1.55	45	25
College Station-Bryan ²	*	*	*	*	*	*	*	10	3
Corpus Christi	2,780	\$521,846	\$1,117	\$15.50	30	50.82%	1.45	53	19
Dallas-Plano-Irving (Metropolitan Division)	52,322	\$13,956,376	\$1,755	\$15.62	30	50.60%	1.49	328	144
El Paso	5,354	\$1,151,715	\$1,569	\$15.02	30	51.90%	1.58	97	16
Fort Worth-Arlington (Metropolitan Division)	18,659	\$3,942,982	\$1,316	\$15.59	29	41.58%	1.61	207	111
Houston-Sugar Land-Baytown	52,030	\$11,461,932	\$1,371	\$16.48	30	49.78%	1.57	464	220
Killeen-Temple-Fort Hood	1,983	\$314,848	\$969	\$16.87	30	47.26%	1.63	36	16
Laredo	4,298	\$687,497	\$1,287	\$15.68	30	46.26%	1.54	20	12
Lubbock	2,715	\$496,192	\$1,154	\$15.39	30	44.82%	1.55	25	13
McAllen-Edinburg-Mission	5,818	\$976,369	\$1,258	\$15.59	29	47.81%	1.53	75	53
San Antonio-New Braunfels	13,115	\$2,831,396	\$1,570	\$14.52	30	48.87%	1.53	175	45
Waco	313	\$31,796	\$448	\$18.29	30	43.55%	1.41	22	6
Remainder of State (Outside Reported MSA)	36,864	\$7,090,918	\$1,262	\$19.10	29	45.89%	1.57	442	285
Out-of-State ²	0	\$0	*	*	*	*	*	37	0
Tot	als 213,416	46,784,672		-		-		2,220	1,041

¹Does not include additional cash advanced on refinances.

²Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



INSTALLMENT - AUTO TITLE

		<u>New L</u>	<u>.oans</u>	Average Fees & Original Terms		Loans Originated & Refinanced During Quarter		Location Data	
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo ²	*	*	*	*	*	*	*	17	3
Austin-Round Rock-San Marcos	1,812	\$1,142,093	\$1,278	\$133.81	156	11.98%	1.29	130	46
Beaumont-Port Arthur	1,076	\$661,172	\$1,091	\$139.87	150	12.14%	1.19	37	7
Brownsville-Harlingen	1,205	\$605,615	\$1,059	\$127.81	159	10.95%	1.22	45	17
College Station-Bryan	800	\$392,123	\$858	\$130.46	153	13.58%	1.17	10	6
Corpus Christi	946	\$442,669	\$993	\$136.05	154	10.26%	1.16	53	19
Dallas-Plano-Irving (Metropolitan Division)	6,251	\$3,521,128	\$1,042	\$133.70	153	11.92%	1.29	328	108
El Paso	753	\$370,014	\$898	\$138.66	159	6.91%	1.42	97	27
Fort Worth-Arlington (Metropolitan Division)	4,296	\$2,142,938	\$1,000	\$131.22	159	14.81%	1.32	207	66
Houston-Sugar Land-Baytown	9,670	\$5,934,541	\$1,153	\$133.60	153	10.95%	1.24	464	150
Killeen-Temple-Fort Hood	760	\$377,275	\$913	\$132.14	158	9.64%	1.45	36	17
Laredo ²	*	*	*	*	*	*	*	20	4
Lubbock	842	\$382,030	\$977	\$139.91	154	16.49%	1.41	25	10
McAllen-Edinburg-Mission	2,567	\$1,860,074	\$1,219	\$109.88	163	5.82%	1.25	75	25
San Antonio-New Braunfels	3,366	\$1,856,224	\$1,109	\$133.39	154	13.17%	1.29	175	77
Waco	640	\$316,152	\$911	\$138.00	160	7.36%	1.38	22	8
Remainder of State (Outside Reported MSA)	9,928	\$4,602,084	\$912	\$126.75	153	12.48%	1.30	442	164
Out-of-State ²	*	*	*	*	*	*	*	37	1
Totals	46,343	25,451,231		<u> </u>				2,220	755

¹Does not include additional cash advanced on refinances.

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REPOSSESSION FIGURES FOR TITLE LENDERS¹

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MSA Motropoliton Statistical Area	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts			
Metropolitan Statistical Area	All Title Loans Item #8	Item #2 + Item #10E				
Amarillo	34	1,133	3.00			
Austin-Round Rock-San Marcos	257	7,702	3.34			
Beaumont-Port Arthur	153	5,061	3.02			
Brownsville-Harlingen	140	4,429	3.16			
College Station-Bryan	23	2,080	1.11			
Corpus Christi	76	3,736	2.03			
Dallas-Plano-Irving (Metropolitan Division)	1,778	41,150	4.32			
El Paso	173	5,094	3.40			
Fort Worth-Arlington (Metropolitan Division)	876	20,040	4.37			
Houston-Sugar Land-Baytown	1,551	52,215	2.97			
Killeen-Temple-Fort Hood	133	3,084	4.31			
Laredo	126	2,577	4.89			
Lubbock	116	3,431	3.38			
McAllen-Edinburg-Mission	224	9,025	2.48			
San Antonio-New Braunfels	532	14,147	3.76			
Waco	37	1,794	2.06			
Remainder of State (Outside Reported MSA)	1,393	45,184	3.08			
Out-of-State	*	*	*			
Totals	7,623	268,611	2.84			

¹Includes both single payment and installment title loans.



METROPOLITAN STATISTICAL AREA COMPILATION

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Div	vision	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Divi	ision	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County		
El Paso, TX		MSA
El Paso County		



Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA

McLennan County